



Half Year Financial Report Q1-Q2 2022

STRONG REVENUE AND OPERATING PROFIT IN Q2 2022

FOR FORWARD THINKERS



Exel Composites in brief

At Exel Composites, we use over 60 years' experience to solve challenges and help customers save resources.

Our forward-thinking composite solutions made with continuous manufacturing technologies serve customers in a wide range of industries around the world.

You can find our products used in applications from wind power and transportation to building and infrastructure.

Our collaborative approach and global footprint set us apart from our competition.

We use our expertise to help customers reduce weight, improve performance and energy efficiency and decrease total lifetime costs.

We want to be the first choice for sustainable composite solutions globally.

Company values

-  Customer focused
-  Integrity
-  One Exel
-  Caring
-  Innovation



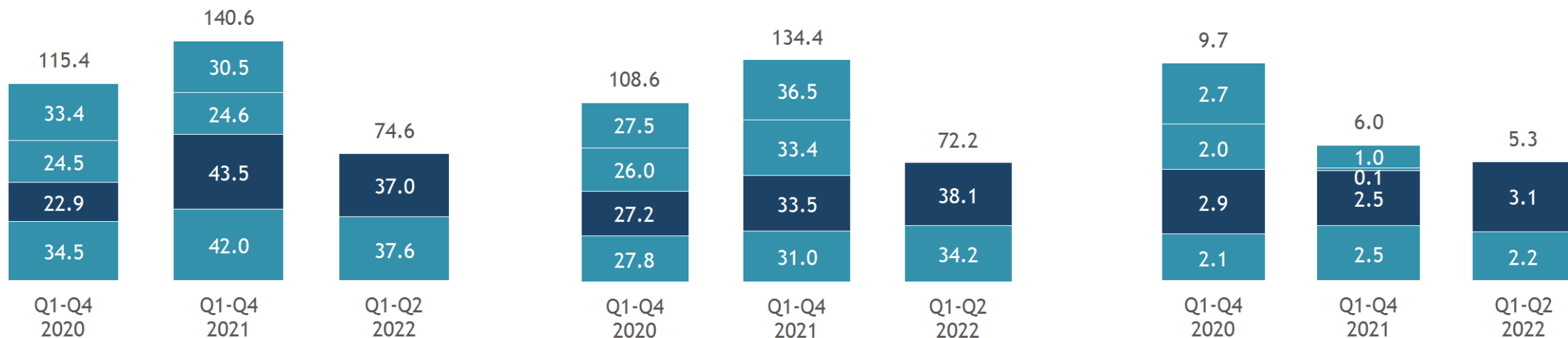
EUR 134.4 million
(108.6)
REVENUE
Full year 2021 (2020)

EUR 6.0 million
(9.7)
ADJUSTED OPERATING PROFIT
Full year 2021 (2020)

715
(665)
EMPLOYEES
Average 2021 (2020)

Manufacturing in 7 countries
Customers in over 50 countries

Q1-Q2 2022 highlights



Order intake

Order intake was strong at the level of the first quarter of 2022 and above the quarterly average of 2021.

The corresponding period in 2021 was inflated by Wind Power orders in the United States that were cancelled later in the same year.

Revenue

Revenue growth particularly in the Transportation customer industry, driven by a new aerospace application in North America.

Revenue in Wind Power declined due to lower order intake mainly in China.

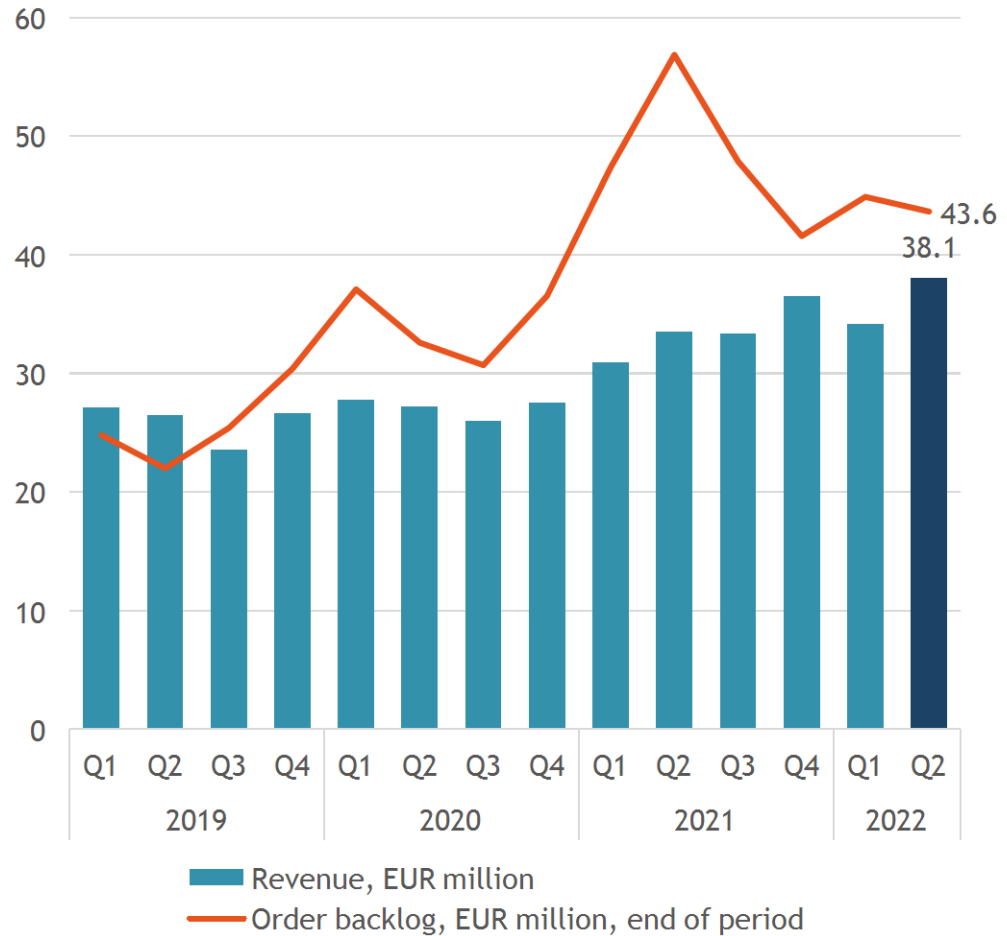
Adjusted operating profit

Operating profit for the second quarter reached a milestone of three million euro.

Improved profitability driven by increased volumes and strongly supported by the improved performance of the business unit in the United States.

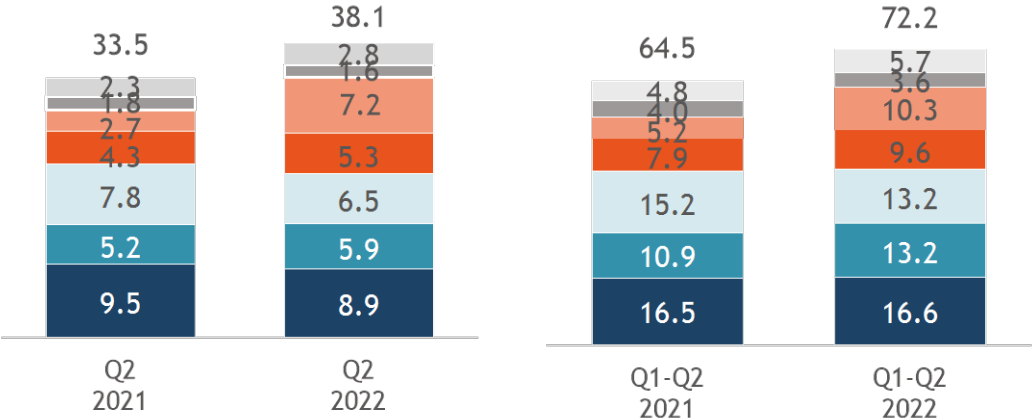
So far, we have been able to mitigate the negative net impacts of cost increases in raw materials, logistics and energy by adjusting our sales prices accordingly.

Order backlog at EUR 43.6 million at the end Q1-Q2 2022

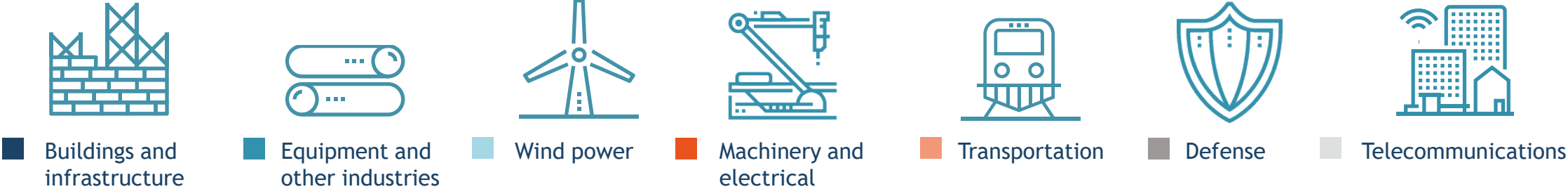
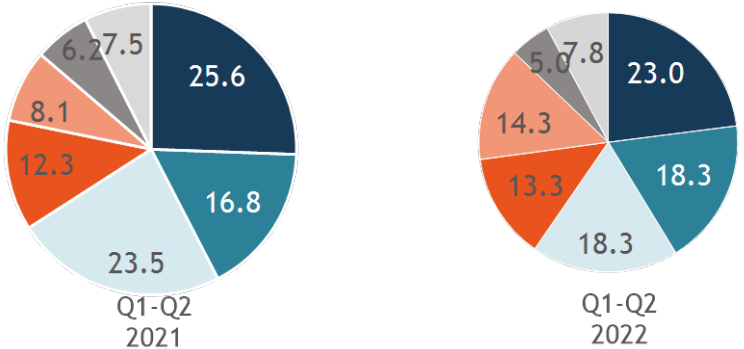


Revenue growth driven particularly by a new aerospace application in Transportation

Revenue by customer industry, EUR million

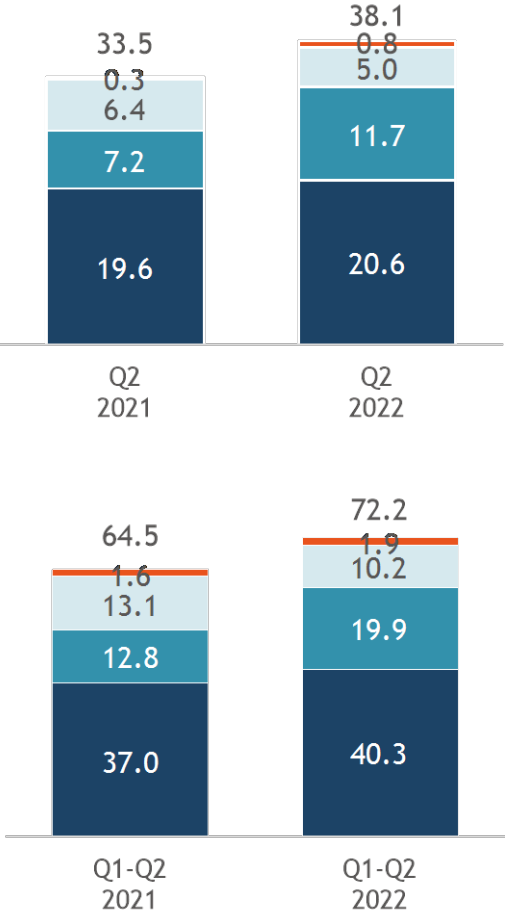


Revenue share by customer industry, %



Revenue growth driven by region North America

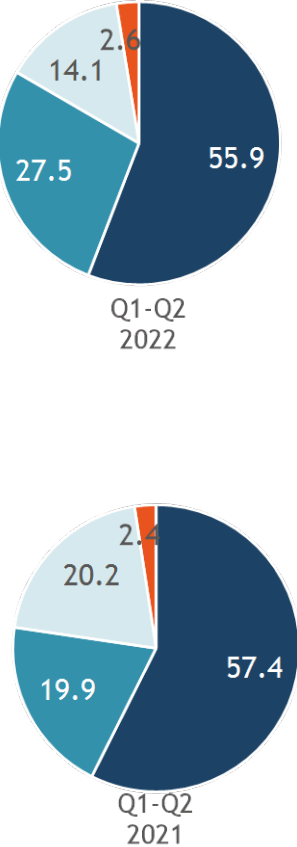
Revenue by region¹⁾,
EUR million



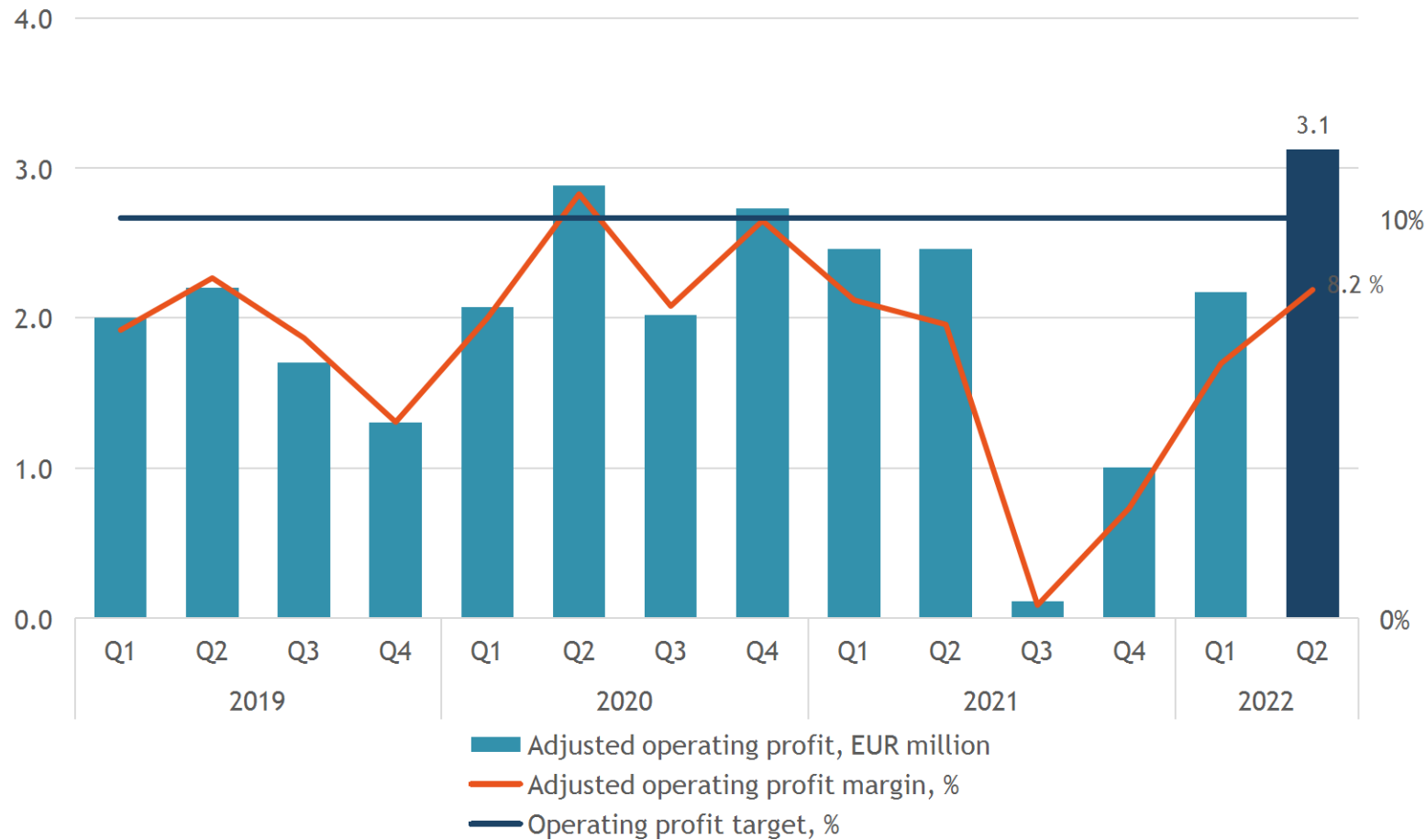
■ Europe ■ North America ■ Asia-Pacific ■ Rest of the world

¹⁾ Revenue by customer location, not by the location of the manufacturing Exel Composites business unit.

Revenue share by region¹⁾,
%



Operating profit in Q1-Q2 2022 reached a milestone of three million euro



- Improved profitability was driven by increased volumes and was strongly supported by the improved performance of the business unit in the United States.
- So far, we have been able to mitigate the negative net impacts of cost increases in raw materials, logistics and energy by adjusting our sales prices accordingly.

Impacts of the Covid-19 pandemic

All our factories operated almost normally, following safety measures, despite the continued challenges with global logistics and availability in many raw material categories.

In China, recent restrictions continued to create challenges on logistics and commuting.

Order intake however continued at a good level in the quarter.

The Group's liquidity and cash situation during the year was good, and the Covid-19 pandemic has had limited impact on Group liquidity.

We continue to monitor the situation closely.



Impacts of the war in Ukraine

The direct impact of the Russian attack on Ukraine is currently limited.

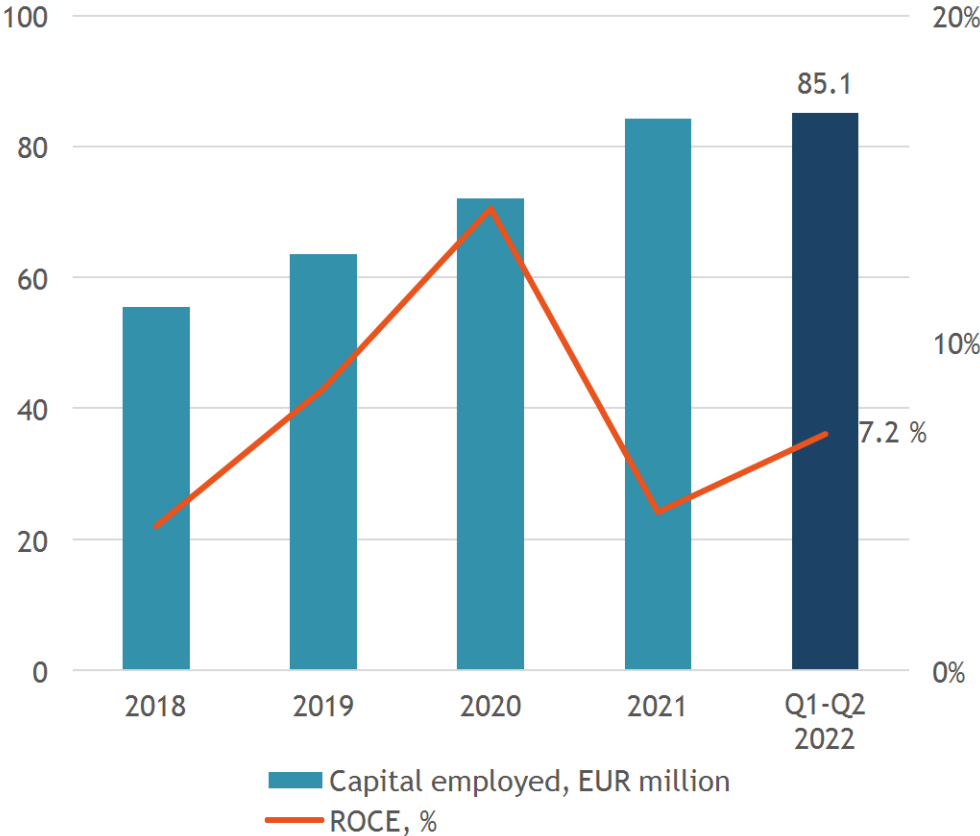
Exel has no business operations in the affected areas and no customers in Russia, Belarus, or Ukraine.

The Russian attack on Ukraine and the resulting sanctions is expected to affect global supply chains.

Exel has currently no purchases from the affected areas.

So far, the Russian attack has not impacted raw material availability, but possible raw material and energy price increases naturally also impact Exel.

Return on capital employed at 14.5% in Q2 2022 and at 7.2% in Q1-Q2 2022



Guidance for 2022 (unchanged)

Exel Composites expects that revenue in 2022 will be at last year's level and adjusted operating profit will increase compared to 2021.



Thank you! Kiitos!

Questions? Kysymyksiä?

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More information at www.exelcomposites.com

Financial calendar 2022

- Financial Statements Release 2021 15 February 2022
- Business Review Q1 2022 29 April 2022
- Half Year Financial Report Q1-Q2 2022 20 July 2022
- **Business Review Q1-Q3 2022 3 November 2022**
- Annual General Meeting 2022 25 March 2022

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